



FY2026 2Q Financial Results Briefing Document

May 15, 2026

Topics

2Q YTD Actual

- Sales revenue : 4,328 mil.yen (YoY 115%, +567 mil.yen)
- Operating profit : 973 mil.yen (YoY 110%, +84 mil.yen)

Business Progress

- To optimize management resource, transfer “Window for franchise”
- To expand business further, acquire “LIFELINE Inc.” (a subsidiary)

FY26 Forecast

- Sales revenue : Not revised despite change of composition
- Operating profit, Net income : Upward greatly by Gain on business transfer

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FY2026 2Q

Performance reporting

Consolidated 2Q results (3 months)

2Q Sales revenue ended in YoY 113%, due to stable sales increase of main genres and expansion of Az support. Operating profit ended in YoY 110%, thanks to sales increase and continuous appropriate control of Advertisement cost ratio, as well as prior investment in Our-own service. Net income also increased (YoY 113%).

	2Q results FY2026	2Q results FY2025	YoY change
Sales revenue	2,051 mil.yen	1,818 mil.yen	+233 mil.yen (113%)
Operating profit	439 mil.yen	400 mil.yen	+38 mil.yen (110%)
Net income [※]	303 mil.yen	268 mil.yen	+35 mil.yen (113%)

※Profit attributable to owners of the parent company

Consolidated 2Q YTD results (6 months)

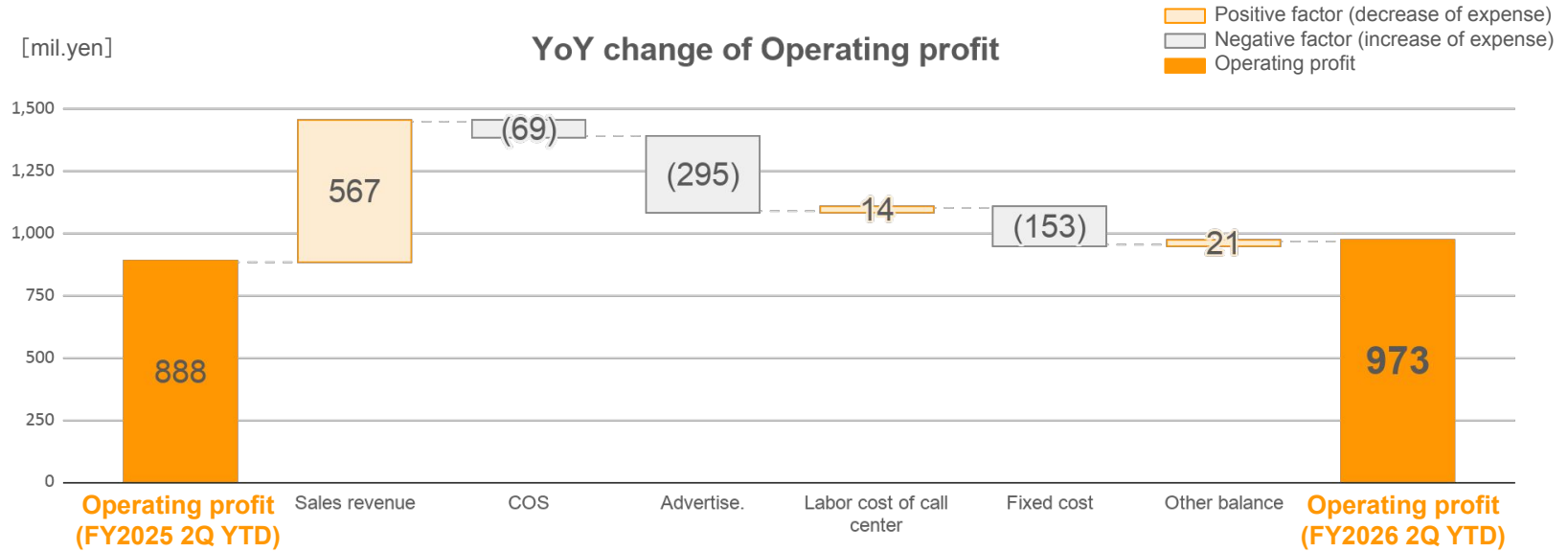
2Q YTD Sales revenue ended in YoY 115%, due to stable sales increase of main genres and expansion of Az support. Operating profit ended in YoY 110%, thanks to sales increase and continuous appropriate control of Advertisement cost ratio. Net income also increased (YoY 113%).

	2Q YTD FY2026	2Q YTD FY2025	YoY change
Sales revenue	4,328 mil.yen	3,760 mil.yen	+567 mil.yen (115%)
Operating profit	973 mil.yen	888 mil.yen	+84 mil.yen (110%)
Net income [※]	669 mil.yen	592 mil.yen	+76 mil.yen (113%)

※Profit attributable to owners of the parent company

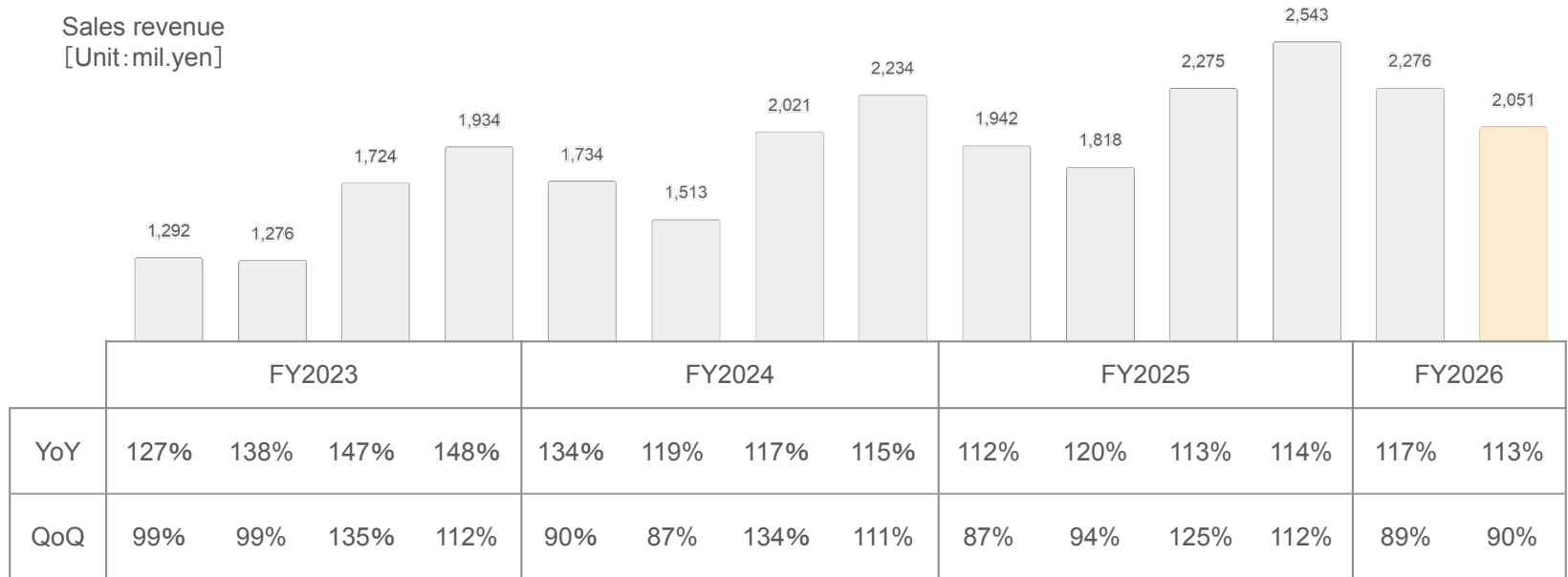
FY2026 2Q YTD Analysis of YoY change of Operating profit

Starting from 888 mil.yen of Operating profit of FY2025 2Q YTD, Sales revenue increased. COS increased due to Our-own service (includ. Az support). Though Advertisement cost increased, cost ratio to Gross profit is maintained at the certain level. In result, Operating profit of FY2026 2Q YTD recorded 973 mil.yen (YoY +84mil.yen).



Sales revenue trend of “Household problems” business

FY2026 2Q Sales revenue ended in YoY 113%, hitting 2Q record high. Since FY2024 3Q, Sales revenue consolidated Az support (acquired in Apr.'23), meanwhile, YoY has maintained stable growth rate.



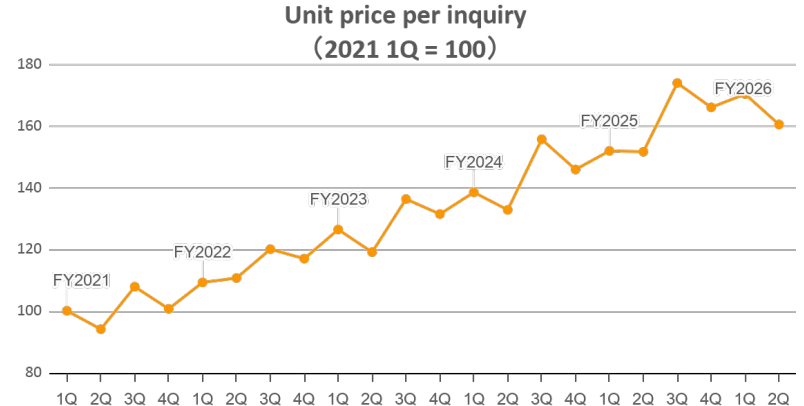
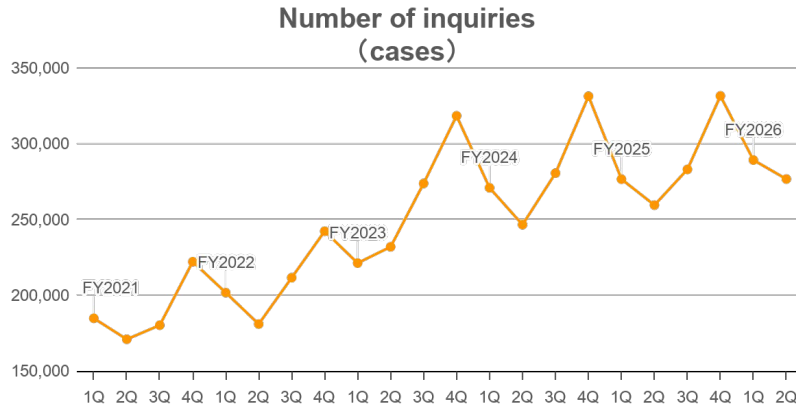
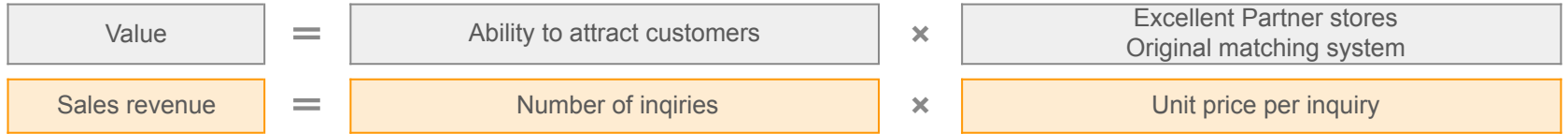
Transition of KPI of Business

FY2026 2Q Sales revenue increased stably (YoY 113%). Advertisement cost ratio was kept around proper 47% (ratio to GP). Ratios of Call Center labor cost and Fixed cost were also appropriately maintained at certain levels. In result, Operating profit ended in 439 mil.yen.

[mil.yen]	FY2024					FY2025					FY2026	
	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total	1Q	2Q
Sales revenue	1,734	1,513	2,021	2,234	7,502	1,942	1,818	2,275	2,543	8,579	2,276	2,051
Cost of sales (Ratio to sales)	155 (9%)	117 (8%)	175 (9%)	182 (8%)	631 (8%)	153 (8%)	155 (9%)	202 (9%)	217 (9%)	729 (8%)	196 (9%)	181 (9%)
SGA (Ratio to GP)	1,216	1,115	1,336	1,492	5,161	1,311	1,309	1,555	1,697	5,873	1,574	1,481
Advertisement	755 (48%)	683 (49%)	840 (46%)	926 (45%)	3,205 (47%)	811 (45%)	777 (47%)	977 (47%)	1,076 (46%)	3,642 (46%)	1,002 (48%)	882 (47%)
Labor cost of Call center	127 (8%)	109 (8%)	115 (6%)	121 (6%)	473 (7%)	128 (7%)	121 (7%)	135 (7%)	132 (6%)	518 (7%)	121 (6%)	113 (6%)
Fixed cost	333 (21%)	322 (23%)	380 (21%)	445 (22%)	1,482 (22%)	372 (21%)	410 (25%)	441 (21%)	488 (21%)	1,713 (22%)	450 (22%)	485 (26%)
Other balance	13	45	4	18	80	10	46	35	4	96	28	50
Operating profit (Ratio to sales)	374 (22%)	325 (21%)	514 (25%)	576 (26%)	1,790 (24%)	487 (25%)	400 (22%)	552 (24%)	633 (25%)	2,074 (24%)	533 (23%)	439 (21%)

Transition of KPI of Sales revenue

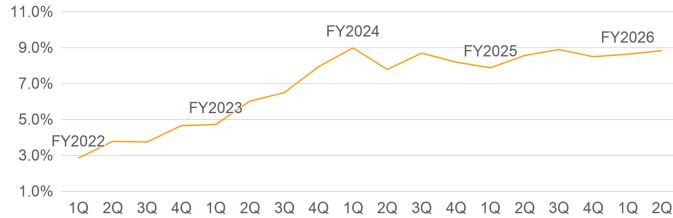
“Number of inquiries” has maintained slightly increasing trend since FY2024. “Unit price per inquiry” is on the upward trend, thanks to optimization of matching methodology and increase of Our-own service (includ. Az support consolidated since FY2023 3Q).



Transition of KPI of Expense

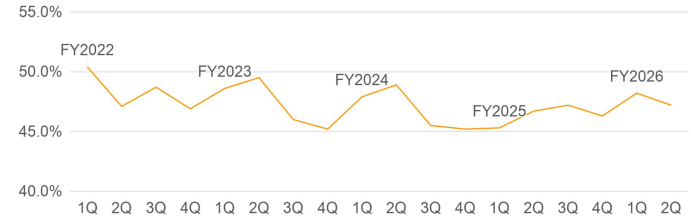
Cost of Sales ratio

Cost (service) ratio is stable, after offsetting increasing Our-own service (includ. Az support) and decreasing BtoB business.



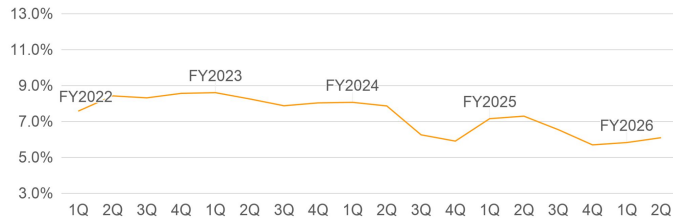
Advertisement cost (PPC) ratio

Keeping certain level, controlling the ratio to Gross Profit below 50%.



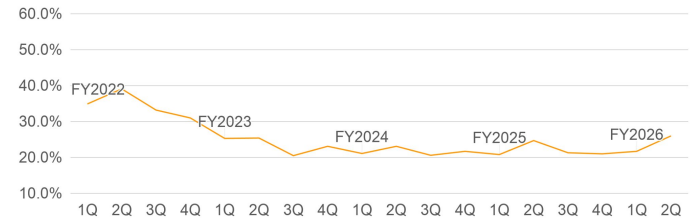
Labor cost of Call Center ratio

Maintaining certain level. Though labor cost per headcount increases, maintained the low level by efficiency and optimization.



Fixed cost ratio

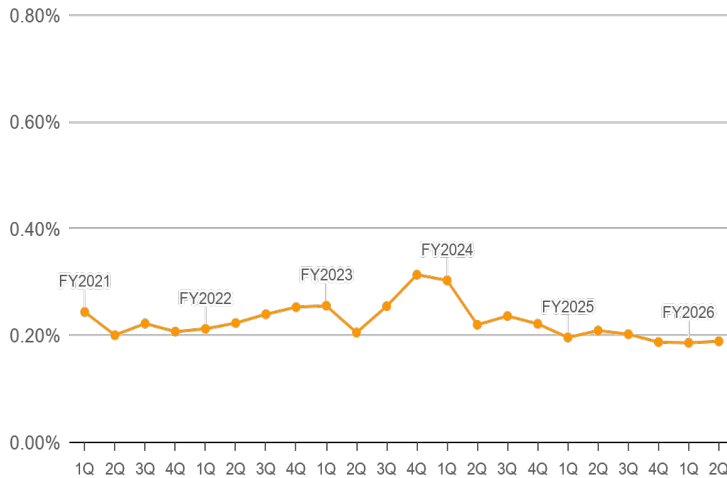
Maintaining Fixed cost (includ. Az support) within the certain range. Ratio to Gross profit is maintained at the certain level.



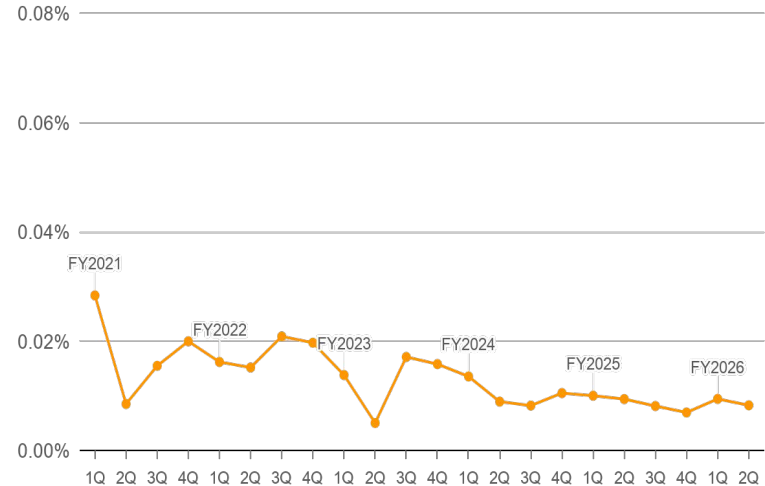
For Satisfaction of Customers and Partner Stores

Both Claim ratios from Customers and Partner stores are continuously low level. For further satisfaction, we will make the best effort to implement friendly platform both for Customers and Partner stores.

Claim ratio from customers



Claim ratio from partner stores



Progress of Our-own affiliates


Sales trend of Az support (Service Group Company)


Az support (Main Our-own Service subsidiary) achieved stable growth with FY2026 2Q Sales contribution to the Group consolidated net sales (YoY 120%), due to expansion of main Vermin/Pest genre, and Other genres (eg. Key-lost). With prior investment, further growth is expected.

[mil.yen] (YoY)	FY2024					FY2025					FY2026	
	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total	1Q	2Q
Impact on Consolidated Net Sales	78	78	157	143	457	193 (248%)	228 (293%)	353 (225%)	258 (180%)	1,033 (226%)	311 (161%)	273 (120%)
Sales	119	114	266	261	761	296 (249%)	347 (303%)	669 (251%)	586 (225%)	1,900 (250%)	637 (215%)	542 (156%)
Vermin/Pest genres	114	112	260	242	730	256 (223%)	292 (260%)	555 (213%)	442 (182%)	1,546 (212%)	431 (168%)	344 (118%)
Other genres	4	2	6	18	31	40 (936%)	55 (2,576%)	114 (1,881%)	144 (778%)	354 (1,139%)	206 (509%)	197 (359%)

Acquisition of Service Company of Renovation

To expand peripheral genres of main Our-own Service, we made LIFELINE Inc. (mainly engaged in renovation business) a subsidiary in Apr. '26. SHARETECH Group will improve LTV through cross cell business between “Household problem business” and “Renovation business”.





March 11, 2026

Company Name of Representative Contact Information	SHARINGTECHNOLOGY INC. Representative Director, CEO Yoshihiko Kasayama (Code:3989 / TSE Growth) Head of Control Center Satoru Yano (TEL. 052-414-5919)
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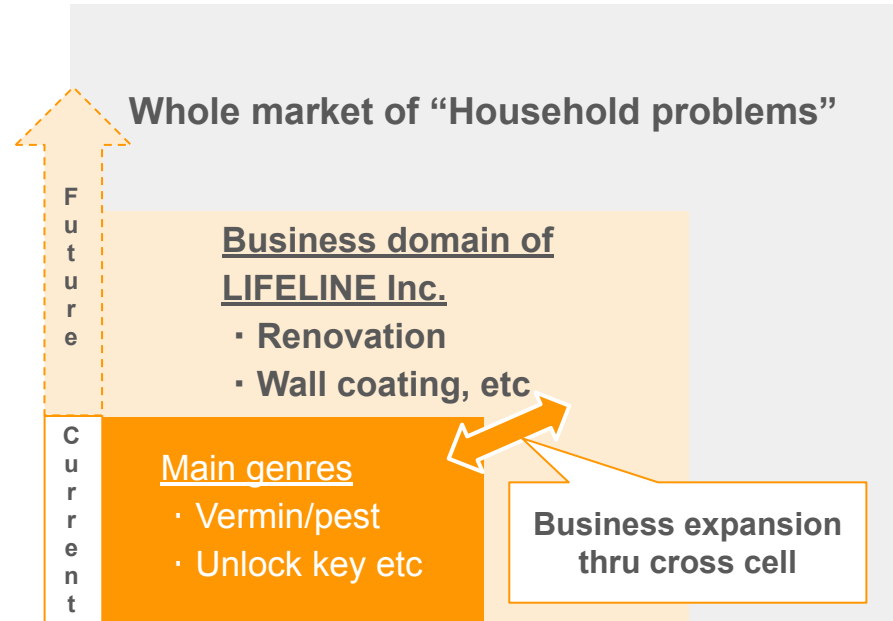
**Notice of Acquisition of “LIFELINE Inc.”
(making it a subsidiary)**

SHARINGTECHNOLOGY INC. (hereinafter referred to as “SHARETECH”) passed today a resolution to acquire the shares of LIFELINE Inc. (hereinafter referred to as “LIFELINE”) and make it a subsidiary, at a Board of Directors meeting held on March 11, 2026, and signed today a contract to transfer all the shares from LIFELINE to SHIRETECH.

1. Reason for the Acquisition
LIFELINE has been providing community-based (mainly around Kobe-shi, Hyogo) home renovation, etc. and has been proud of many renovation works and high customer satisfaction with high processing technology since establishment in 1990. Meanwhile, SHARETECH is making progress toward full swing own service for higher quality. As a part of this strategy, SHARETECH concludes that acquisition of LIFELINE will contribute to business expansion and further increase of Corporate Value by satisfying wider variation of customer needs. In conclusion, intensive mutual discussion with LIFELINE has led to the resolution of Share Transfer for subsidiary.

2. Outline of the Subsidiary to be Transferred

(1) Name	LIFELINE Inc.
(2) Location	18-22 Higashi Maiko-cho, Tarumi-ku, Kobe-shi
(3) Position and Name of Representative	President and Representative Director Yutaka Kasamatsu President and Representative Director Yoko Sudo
(4) Business Content	Home design construction, Home renovation, etc.
(5) Capital Fund	19 million yen
(6) Date of Establishment	March 14, 1990
(7) Major shareholder	Yutaka Kasamatsu 200 shares (100%)
Ratio of voting rights	Not applicable
(8) Relation between SHARETECH and LIFELINE	Capital Not applicable Human Resource Not applicable Related Party Transaction Not applicable



Revision to Forecast of FY2026

Revision upward to Forecast of FY2026

With Business transfer and Acquisition of a service company in Apr.'26, Operating profit and Net income were revised upward (Sales revenue unchanged). Interim Dividend is to be distributed as planned. Year-end Dividend will be decided, in consideration of the progress of M&A and cash liquidity.

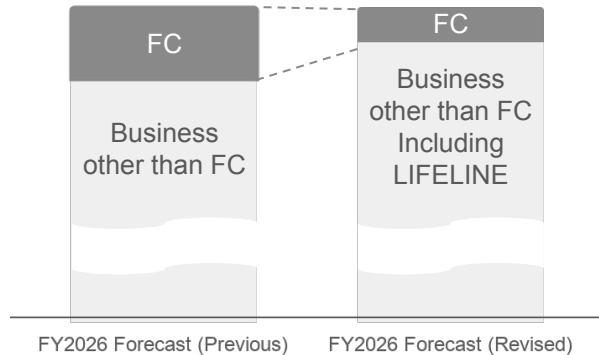
	Revised Forecast (Mar 19,2026)	Previous Forecast (Nov. 14,2025)	Change from Previous Forecast
Sales revenue	9,800 mil.yen	9,800 mil.yen	—
Operating profit	3,650 mil.yen	2,350 mil.yen	1,300 mil.yen
Net income [※]	2,500 mil.yen	1,600 mil.yen	900 mil.yen
Dividend per share	55.00 yen (Interim 27.50+Year-end 27.50)	55.00 yen (Interim 27.50+Year-end 27.50)	—

※Profit attributable to owners of the parent company

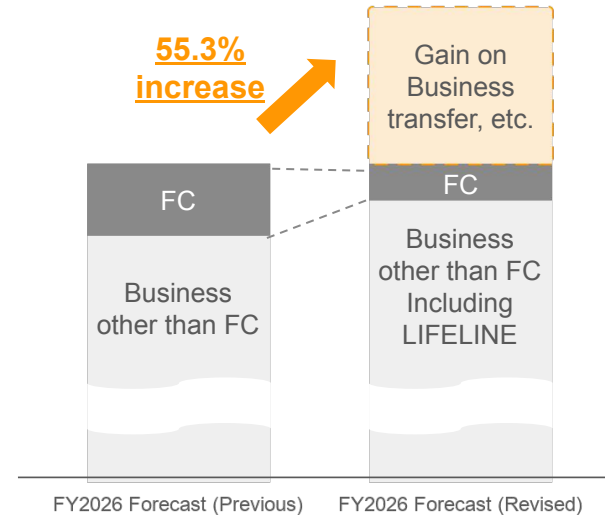
Factor of Upward Revision

Though half-year sales of “Window for franchise Inc.” will disappear after Business transfer, Sales revenue forecast were not revised, after offsetting by the increase of the Group’s Sales revenue including the effect of acquisition of a service company. Operating profit were greatly revised upward by 55.3%, thanks to Gain on Business transfer (current FY only), etc. In the medium-long term, the Group aims sustainable growth by enhancing “Household problems” business.

Change of Sales revenue



Change of Operating profit



Supplementary materials

Contributing to a safe life by creating a new mechanism

We will provide peace of mind for customers with “Household problems” at the earliest possible moment. We hope that existence of our service will improve the sense of ease of customers with respect to future "Household problems". We have always improved and will always improve our service in response to the needs of society.

VALUE

Speed × Flexibility

Meet the needs of customers, service provider stores, associates, the times, at the earliest time possible.

We will run to the clear and present goal at top speed.

Besides that, we will keep running at real top speed by coping with changes of needs flexibly.

Diversity × Togetherness

Solve any "Household problems" of any category throughout Japan, in cooperation with our specialists in all fields. We believe that respecting diversity of age, gender, value systems, exchanging opinions, creating services together, will inspire to all stakeholders. With this firm belief, our team will surely produce the best result.

Challenge × Growth

Keep challenging and growing in ever-changing world of service, technology, and sensibility.

Any failure shall be a stepping stone to the next challenge.

We will appreciate associate's challenge and growth with one another.

Solving “Household problems”

We have contracts with about 7,400 partner stores nationwide that can provide support for various “Household problems”. We accept customers who visit our website or call us, and introduce them to our partner stores.



About 150 genres
From light work to renovations

Accepted 24 hours a day,
365 days a year
In-house call center

Corresponding throughout Japan
About 7,400 partner stores

Type of our Websites

We operate 2 types of websites relating to “Household problems” business. One is “Seikatsu 110”, a portal site that posts multiple genres onto a single site. Another is vertical media websites that specialize in specific genres. The portal site mainly receives inflow from organic SEO, while vertical media sites have high inflow ratio from listings.



生活 110番



Portal site



Over 150 genres



Mainly organic inflow



ペット葬儀 110番 電気工事 110番 etc.



Vertical media site



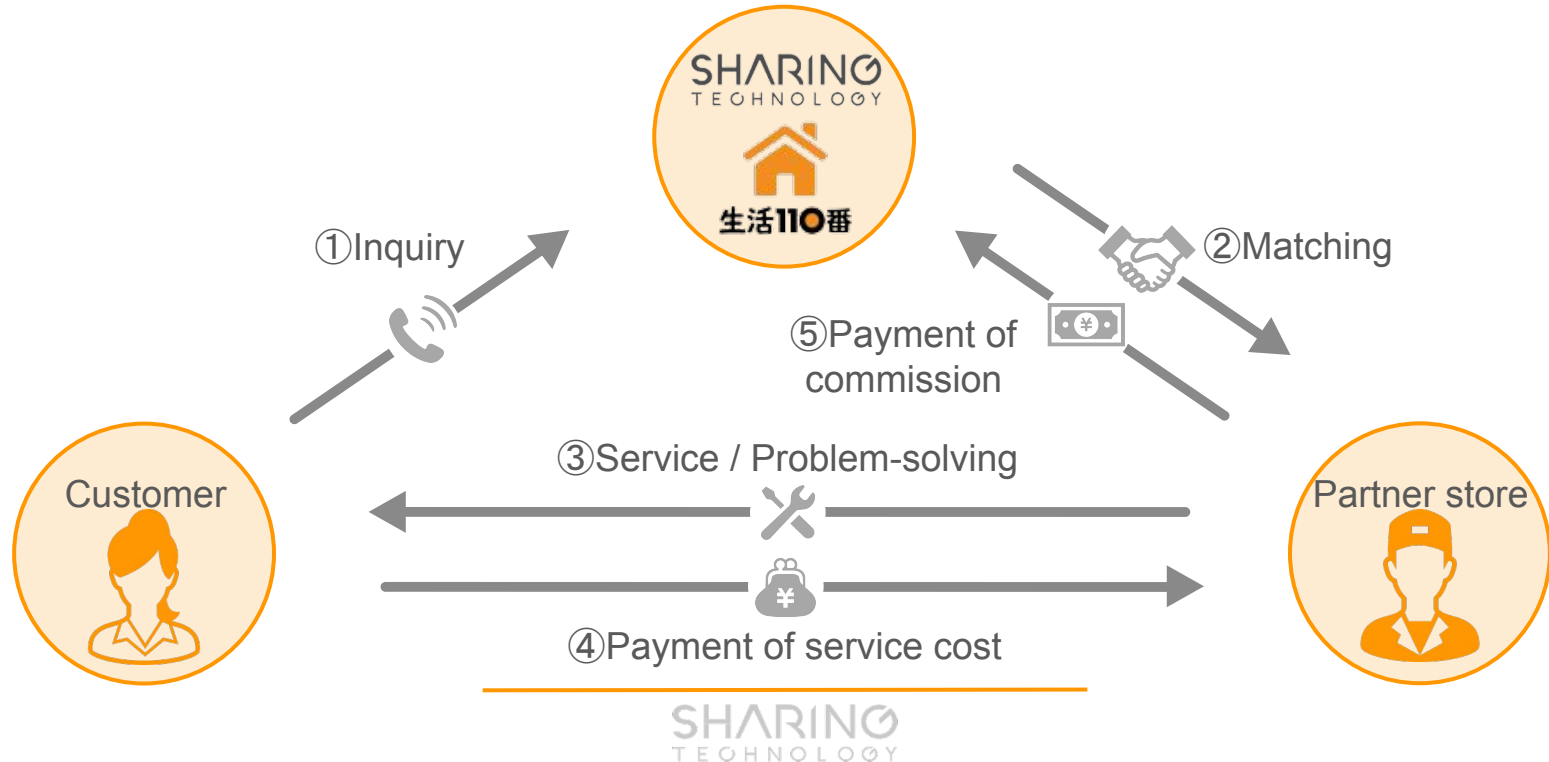
One genre per site



Mainly listing inflow

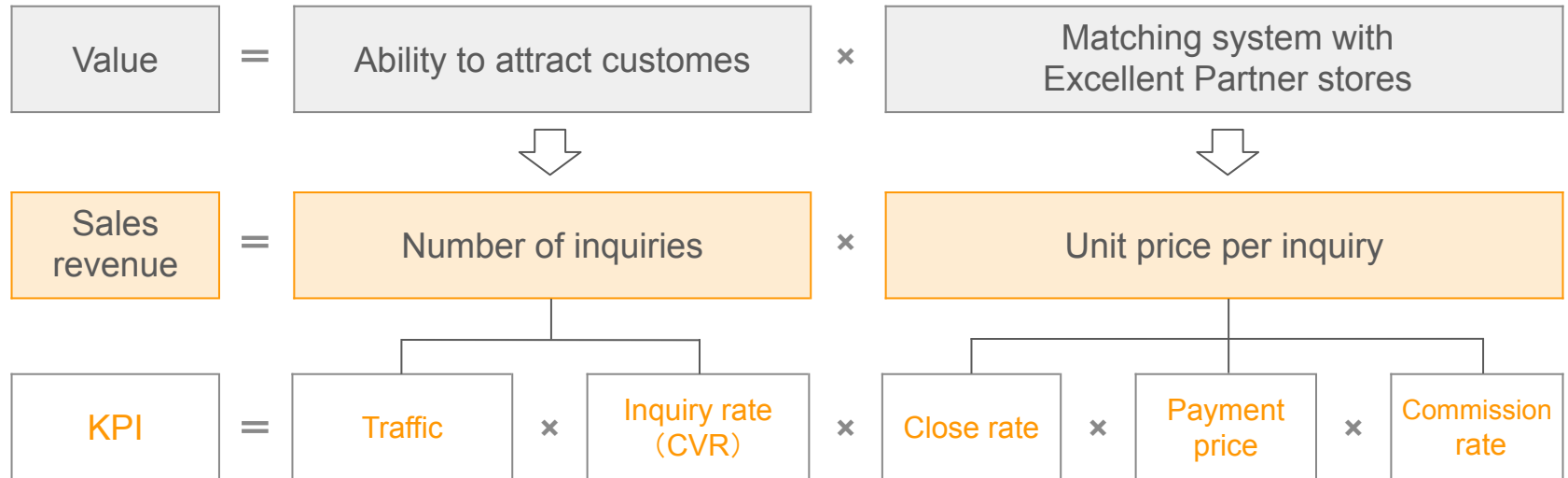
Business Flow

Customers with “Household problems” contact us through our website. Then, we match the most appropriate Partner store judging (1) Genre (2) Location (3) Preferred service date and time. We receive Commission either after service completion, or after introducing.



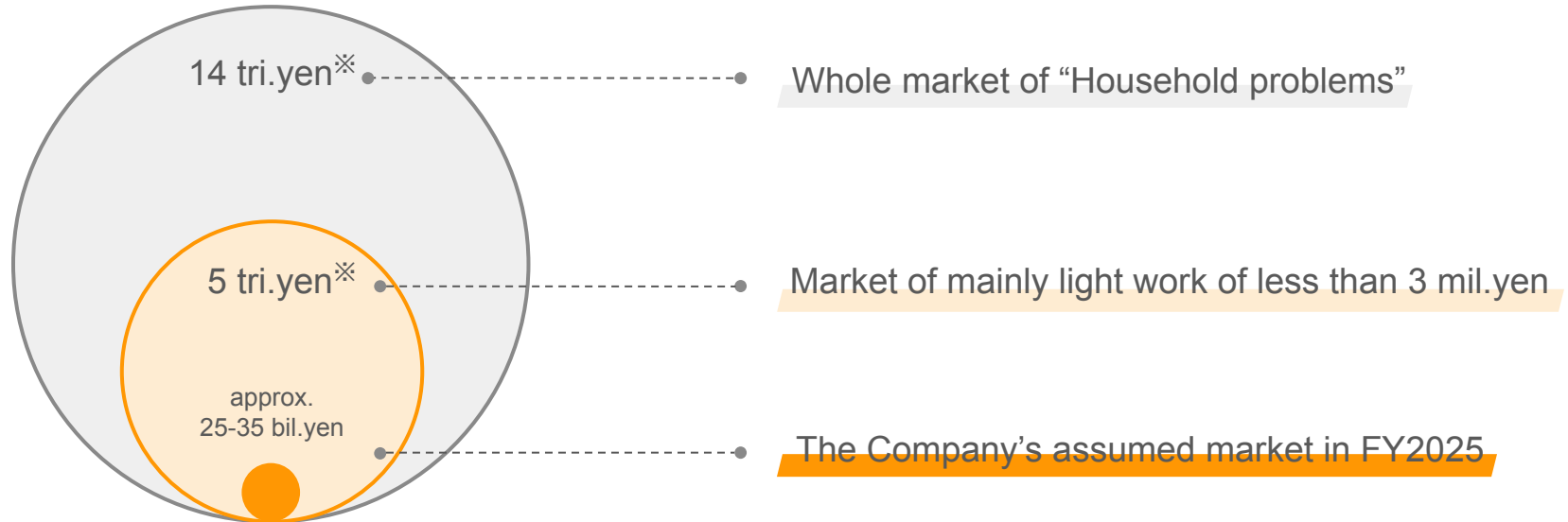
Profit Model

Our value source (Value) is defined as our ability to attract customers, our matching system to solve customers' problems, and excellent partner stores network. Each "Number of inquiries" and "Unit price per inquiry" is represented as numeric value. "Number of inquiries" is broken down into "Traffic", "Inquiry rate(CVR)", meanwhile, "Unit price per inquiry" is broken down into "Close rate", "Payment price", "Commission rate".



Market of “Household problems” business

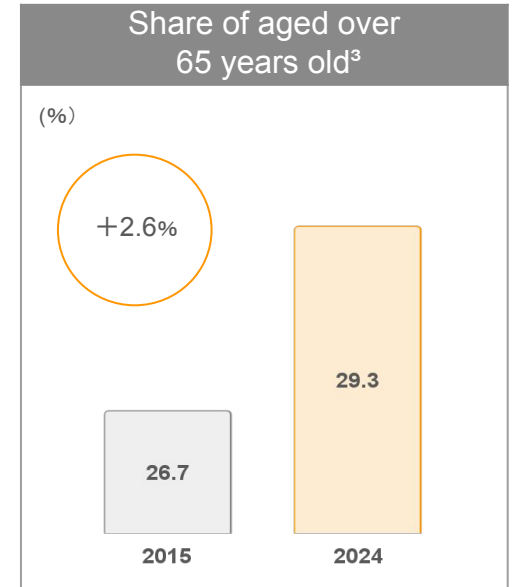
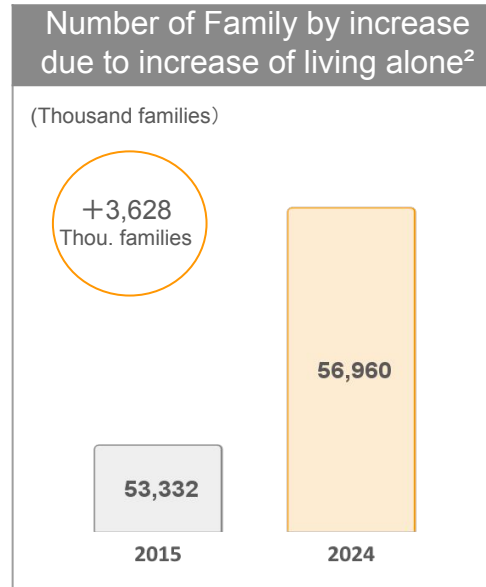
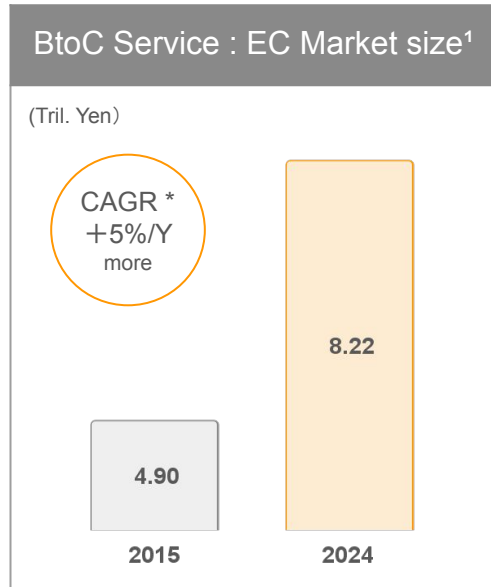
Domestic market of “Household problems” business is approx. 14 tri.yen, and of that, the market of low-price light work is estimated 5 tri.yen. With increase of the aged and people living alone, this market is expected to grow further. In addition, with an ongoing shift from current phone book to online, we assume further expansion of our business opportunities.



※ estimated based on a survey of frequency and price of “Household problems” services that targeted 20,000 respondents conducted by an external specialized agency

Follow wind of Market opportunity




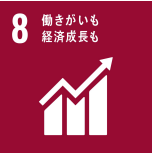

The increase of single and aged families, and spread of EC service will enlarge the market of our “Household problem” business.



- 1 Ministry of Economy, Trade and Industry “Infrastructure of Data Driven Society (EC Market Research)” *Due to COVID-19, growth ratio temporarily decrease in 2020-2022
- 2 National Institute of Population and Security Research “Future estimation of national households number” (2024 Estimation)
- 3 Statistic Bureau, Ministry of Internal Affairs and Communications “Statistics Topics No. 142 Japanese aged society”

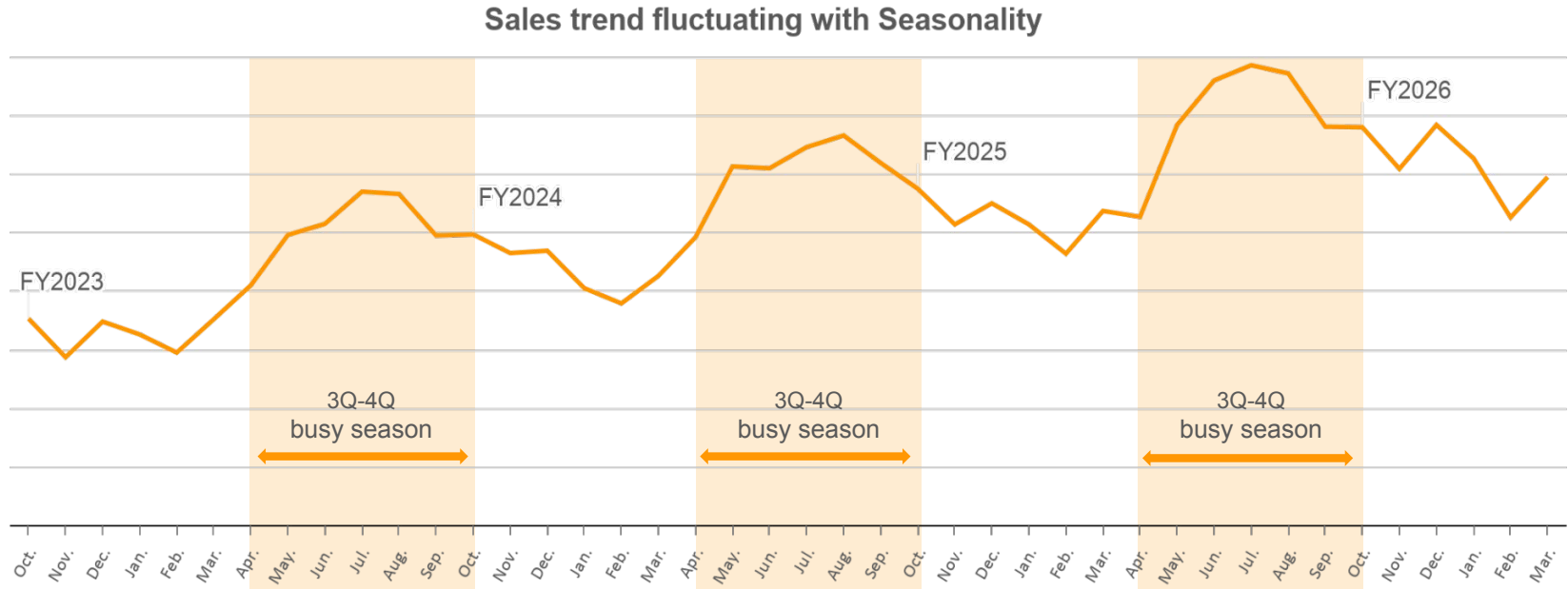
SHARETECH'S ESG/SDGs

As a member of society, we, a business entity, recognize the importance ESG(Environment, Society, Governance) and SDGs(Sustainable Development Goal), along with improvement of Corporate Value. We will manage our Company to fulfill social responsibility and contribute to sustainable future, through business activity and business entity.

Relevant SDGs items	Contents of Activities (※ as of Sep. 30, '25)
<div style="display: flex; justify-content: space-around;"> <div style="text-align: center;">  <p>11 住み続けられるまちづくりを</p> </div> <div style="text-align: center;">  <p>12 つくる責任つかう責任</p> </div> </div>	<p>Contribution by “Household problems” business</p> <p>“Household problems” business extend the life of buildings by repair/maintenance of houses and facilities, reduce new construction. This will contribute to heighten sustainability of cities, promote efficient use of resources, and diminish disposals. Thus, we aim to reduce the environmental impact, realize economical efficiency, and contribute to sustainable future.</p>
<div style="display: flex; justify-content: space-around;"> <div style="text-align: center;">  <p>5 ジェンダー平等を実現しよう</p> </div> <div style="text-align: center;">  <p>8 働きがいも経済成長も</p> </div> <div style="text-align: center;">  <p>10 人や国の不平等をなくそう</p> </div> </div>	<p>Contribution by Gender Equality organization</p> <p>Our organization respects equal opportunity including gender equality. Concretely, <u>female ratio of leader and above position in our Call Center is 95.2%(female ratio in Call Center is 87.6%)</u>. Excluding Call Center, female ratio of managerial position is 27.8%(female ratio in all company is 55.4%).Although our female managerial position ratio is above the average, we will continue to raise the ratio, and contribute to sustainable future.</p>

Monthly Sales revenue

“Household problems” business has seasonality (e.g. Summer with pest control and mowing/ gardening, early autumn with typhoon damages on residential houses). Such a seasonality continues, and Sales revenue are expected to grow in the future.



FY2026 2Q Balance sheet

[mil.yen]

	FY2026 2Q (As of Mar. 31,2026)	FY2025 (As of Sep. 30,2025)	Change from Previous year-end
Current assets	6,120	6,397	(276)
Fixed assets	931	1,040	(109)
Total assets	7,051	7,437	(386)
Current liabilities	1,901	2,024	(123)
Fixed liabilities	202	212	(9)
Total equity	4,947	5,200	(253)
Capital ratio	68.7%	69.0%	(0.3)pt

FY2026 2Q YTD P/L statement

[mil.yen]

	FY2026 2Q YTD (From Oct. 1,2025 to Mar. 31,2026)	FY20252Q YTD (From Oct. 1,2024 to Mar. 31,2025)	YoY change
Sales revenue	4,328	3,760	+567
Cost of sales	378	308	+69
Gross profit	3,950	3,451	+498
SGA expense	3,055	2,620	+434
Operating profit	973	888	+84
Pre-tax profit	972	887	+85
Net income*	669	592	+76

※Profit attributable to owners of the parent company

Company profile

- **Company name** SHARINGTECHNOLOGY INC.
- **Head Office** JP Tower Nagoya 19F, 1-1-1 Meieki, Nakamura-ku, Nagoya-shi, Aichi 450-6319
- **TEL** TEL: +81-52-414-5919
- **Executive officers**

Representative Director, CEO	Yoshitaka Katayama
Director, Chairman	Nobuhiro Moriyoshi
Director	Eisaku Ueda
Director Audit and Supervisory Committee Member	Chiaki Harada
Outside Director Audit and Supervisory Committee Member	Hiroo Asai
Outside Director Audit and Supervisory Committee Member	Yuichi Zenri
- **Capital** 716.41 million yen *As of the end of Mar.,2026
- **Number of Employees** 190 (including 27 temporary and part-time workers) *As of the end of Mar.,2026
- **Accounting Period** End of September
- **Market** Securities Code: 3989 (Tokyo Stock Exchange, Growth)

Precautions relating to future forecasts

The disclosed documents include matters relating to the future outlook of forecasts, perspectives, goals and plans relating to SHARINGTECHNOLOGY Group, and have been generated on the basis of forecasts at the time of disclosure based on the information that could be obtained at the time of disclosure.

Certain assumptions have been utilized for these matters, and they include risks and uncertainties that are merely decisions made by SHARINGTECHNOLOGY Group's management and subjective predictions.

As a result, please note that due to various factors, the performances, operating results and financial situations may yield different results compared to the current forecasts, perspectives, goals.

The disclosed documents are intended for providing information about the Company, and are not intended for soliciting to purchase or disposal of the Company's stock. We ask that all investors make your own judgments relating to investments.